

# MAIDEN FINANCIAL

Maiden Financial is a  
global-oriented, SMID  
cap equity research firm  
focused on deep analysis.

"Maiden's research is of the highest  
quality. I'm pleased to recommend  
their work."

- Adam Mead  
CEO, Mead Capital Management

"Maiden's research is among the  
most thorough I have ever seen. It's  
smart and easy to understand."

- Edwin Dorsey  
Founder of The Bear Cave

"Maiden's in-depth research offers  
unsurpassed value to professional  
investors."

- John Mihaljevic  
Chairman, MOI Global



[info@maidenfinancial.io](mailto:info@maidenfinancial.io)  
[www.maidenfinancial.io](http://www.maidenfinancial.io)  
**Terms and Conditions**

***In a world where passive and quantitative investing strategies are disincentivizing deep research, Maiden's analyses provide investors with unmatched owner-like understanding.***

**[Check out our sample reports!](#)**

## **Interviews & Articles**

**[Value After Hours: Position Sensors, Promo Market, and Ingles With Gwen Hofmeyr](#)**

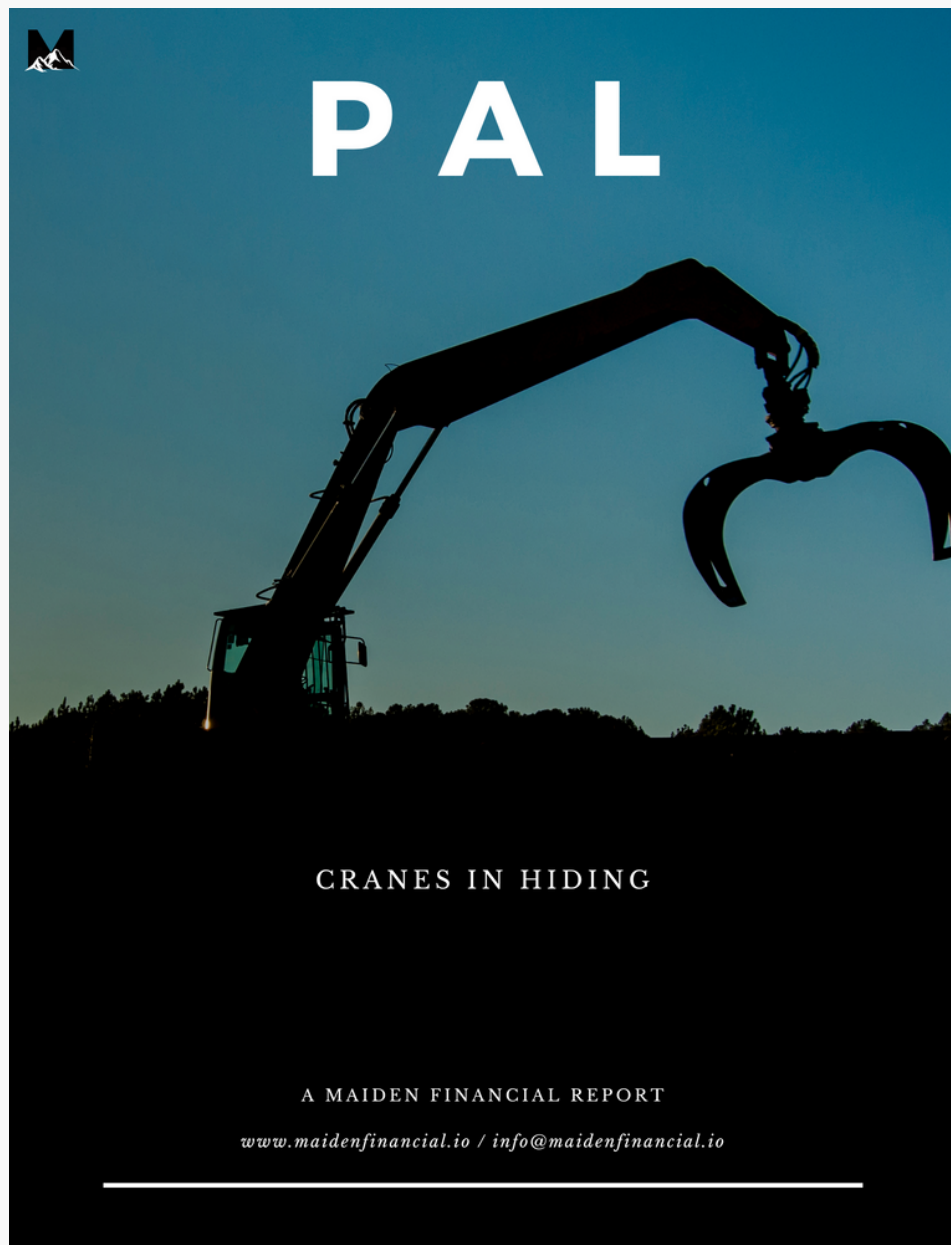
**[Sunday Ideas Brunch with Edwin Dorsey](#)**

**[Ingles Markets: Land Reserves Understated by 21x?](#)**



**[info@maidenfinancial.io](mailto:info@maidenfinancial.io)**  
**[www.maidenfinancial.io](http://www.maidenfinancial.io)**  
**[Terms and Conditions](#)**

# Covered Company: Palfinger



## Palfinger AG (VIE:PAL)

71 page report, published January 18<sup>th</sup>, 2025

Price at Release: €20.50

- Largest producer of knuckle boom cranes in the world
- Analysis involved unit-level assessment of 627 products across top-three competitors: Palfinger, Hiab, and Fassi (>70% of TAM)
- Analysis compared product capabilities, like max lifting moment and hydraulic reach
- Revealed significant competitor rationality via weight-class specialization
- Recessionary conditions and a slower US housing market produced GFC-level valuation, despite long-term necessity
- Years of poor contract economics from prior M&A wrapped in 2023, with a shift in incentives towards organic growth and profitability buoyed by family ownership



[info@maidenfinancial.io](mailto:info@maidenfinancial.io)

[www.maidenfinancial.io](http://www.maidenfinancial.io)

**Terms and Conditions**

# Covered Company: Melexis



## Melexis NV (EBR:MELE)

68 page report, published April 24<sup>th</sup>, 2025

Price at Release: €54.35

- Designer of analog and digital sensors, mostly for automotive applications
- Competitor market share disclosure ranking Melexis 4<sup>th</sup> and 5<sup>th</sup> in automotive sensors failed to explain high relative profitability and efficiency
- Suspecting high specialization, analysis of 991 Melexis products in relation to 3,234 competing products revealed Melexis to be **the** dominant producer of magnetic position and latch and switch sensors (74.1% of MELE's products)
- Coupled with strong insider ownership, low valuation, opportunistic buybacks, and necessary demand, and Melexis won a spot in Maiden's good book



[info@maidenfinancial.io](mailto:info@maidenfinancial.io)

[www.maidenfinancial.io](http://www.maidenfinancial.io)

**Terms and Conditions**



# FOUR

A NORTH AMERICAN TREASURE

A MAIDEN FINANCIAL REPORT

[www.maidenfinancial.io](http://www.maidenfinancial.io) / [info@maidenfinancial.io](mailto:info@maidenfinancial.io)



[info@maidenfinancial.io](mailto:info@maidenfinancial.io)  
[www.maidenfinancial.io](http://www.maidenfinancial.io)  
**Terms and Conditions**

**Cut out the noise  
and acquire an owner-like  
understanding.**

**Become a member of  
Maiden today.**



## TABLE OF CONTENTS

|                                                                  |    |
|------------------------------------------------------------------|----|
| Introduction: <i>4Imprint 101</i>                                | 1  |
| Why it Matters: <i>4Imprint is Highly Competitive</i>            | 8  |
| 4Imprint Provides Unmatched Customer Assurances                  | 9  |
| 4Imprint Cares About its Employees                               | 12 |
| 4Imprint Dominates its Product Categories                        | 15 |
| Economics: <i>4Imprint is Eating Competitors for Lunch</i>       | 18 |
| Sales                                                            | 19 |
| Efficiency and Profitability                                     | 21 |
| Net Margin and EPS Growth: A Discussion of Recent-Year Expansion | 24 |
| Balance Sheet Health: A Function of Insider Ownership            | 28 |
| Incentives                                                       | 29 |
| Valuation: <i>A Good Business at a Great Price</i>               | 31 |
| Scenario One: Sales/Order Normalization and Subnormal Growth     | 31 |
| Scenario Two: Sales/Order Normalization and Reasonable Growth    | 33 |
| Discussion: Risk and Valuation                                   | 34 |
| Does it Matter?                                                  | 35 |
| Does Society Need 4Imprint's Products?                           | 36 |
| Key Personnel Risk                                               | 37 |
| Conclusion: <i>Clarifying Valuation</i>                          | 39 |

**FREE**

**Free Membership: \$0/year**

- Sample reports
- Occasional emails

**MEMBERSHIP**

**Paid Membership: \$US4,499/year**

- *5-6 long-form reports/year*
- *4-5 company interviews*
- *Full access to datasets*
- *Material event updates*
- *Online, roundtable conferences*
- *Annual performance reports*
- *Content archive*

# MEMBERSHIP BENEFITS BREAKDOWN

**Membership** \$US4,499/year

## **5-6 Reports Per Year**

Members are entitled to receive a minimum of 5 long-form reports per calendar year, that will cover companies and industries that Maiden deems to be presently or prospectively attractive.

## **4-5 Executive/IR Interviews Per Year**

Maiden often interviews executives and IR representatives following the distribution of a company report. Transcription of an interview may be distributed as part of an addendum should a report require additional supplementation.

## **Full Access to Company Datasets**

Elite members have full access to Maiden's company datasets, for exclusive use by a subscribing member or firm.

## **Material Event Updates**

If an event occurs that Maiden believes will have a long-term material impact on one of its covered companies, an update detailing the event will be provided.

## **Market Crisis Roundtable Conference Calls**

To keep each other grounded and informed throughout crises, roundtable conference calls provide Elite members with the opportunity to connect with one another, and to share ideas when it matters most.

## **Annual Performance Report**

Each year, an annual performance report detailing Maiden's portfolio returns and business dealings will be distributed.

## **Occasional Addendums**

If timeliness requires the early release of a report, it may be followed by several addendums to provide added clarity.

## **Access to Report Archive**

Members are granted full access to all of Maiden's archived reports and associated materials.